Colorado State University Foundation

Financial Report June 30, 2022

Colorado State University Foundation

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Independent Auditor's Report

To the Board of Directors
Colorado State University Foundation

Opinion

We have audited the financial statements of Colorado State University Foundation (the "Foundation"), which comprise the statement of financial position as of June 30, 2022 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of June 30, 2022 and the changes in its net assets, functional expenses, and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditor's Responsibilities* for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As described in Note 4 to the financial statements, the financial statements include certain investments whose fair values have been estimated by management in the absence of readily determinable fair values. Management's estimates are based on information provided by fund managers and partnership general partners. The investments are valued at approximately \$249,000,000 (37 percent of net assets) at June 30, 2022. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



To the Board of Directors
Colorado State University Foundation

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Foundation's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 16, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Plante & Moran, PLLC

September 23, 2022

Statement of Financial Position

June 30, 2022 (with summarized comparative totals for 2021)

		2022	2021
Assets			
Cash and cash equivalents Investments Pledges receivable - Net Cash surrender value life insurance Prepaids and other assets Property and equipment - Net	\$	2,430,556 666,040,826 35,507,919 1,145,387 513,171 406,580	\$ 3,178,736 695,724,427 31,868,350 1,105,135 151,501 472,150
Total assets	\$	706,044,439	\$ 732,500,299
Liabilities and Net Assets			
Liabilities Accounts payable (primarily to CSU) Other accrued liabilities Life income agreements Deposits held in custody for CSU	\$	7,097,712 289,620 741,906 16,203,343	\$ 4,603,273 251,744 830,924 17,499,115
Total liabilities		24,332,581	23,185,056
Net Assets Without donor restrictions: Undesignated Board designated	_	17,873,653 12,653,471	39,749,225 8,782,553
Total without donor restrictions		30,527,124	48,531,778
With donor restrictions		651,184,734	 660,783,465
Total net assets		681,711,858	 709,315,243
Total liabilities and net assets	\$	706,044,439	\$ 732,500,299

Colorado State University Foundation

Statement of Activities and Changes in Net Assets

Year Ended June 30, 2022 (with summarized comparative totals for 2021)

		2022		2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Support and Revenue Contributions Net investment (loss) income Actuarial change in value of life income	\$ 1,231,104 (19,766,861)		\$ 71,178,392 (36,181,177)	\$ 103,661,127 156,525,304
agreements Other revenue Net assets released from restrictions	(13,219) 6,822 48,160,494	13,581 1,379,943 (48,160,494)	362 1,386,765 -	(32,423) 2,079,577
Total support and revenue	29,618,340	6,766,002	36,384,342	262,233,585
Expenses Program services - Distributions to CSU Colleges of:				
Agricultural sciences Health and human services Business	5,570,466 2,994,952 2,106,568	- - -	5,570,466 2,994,952 2,106,568	7,888,697 3,995,333 1,764,239
Engineering - Scott Liberal arts Natural resources - Warner	5,882,887 1,602,235 4,082,878	- - -	5,882,887 1,602,235 4,082,878	4,482,738 1,503,487 4,774,528
Natural sciences Veterinary medicine and biomedical	1,853,137	-	1,853,137	1,382,968
sciences Athletics Central development Other CSU programs	11,814,360 3,778,195 11,644,731 8,443,183	- - - -	11,814,360 3,778,195 11,644,731 8,443,183	12,794,918 568,241 10,296,182 10,958,919
Total program services	59,773,592	-	59,773,592	60,410,250
Support services - Management and general	3,622,894		3,622,894	3,238,176
Total expenses	63,396,486		63,396,486	63,648,426
Change in Net Assets from Operations	(33,778,146)	6,766,002	(27,012,144)	198,585,159
Other Items - Change in allowance and write-off of uncollectible pledges		(591,241)	(591,241)	(35,228,051)
Change in Net Assets - Before interfund transfers	(33,778,146)	6,174,761	(27,603,385)	163,357,108
Interfund Transfers	15,773,492	(15,773,492)		
Change in Net Assets	(18,004,654)	(9,598,731)	(27,603,385)	163,357,108
Net Assets - Beginning of year	48,531,778	660,783,465	709,315,243	545,958,135
Net Assets - End of year	\$ 30,527,124	\$ 651,184,734	\$ 681,711,858	\$ 709,315,243

Colorado State University Foundation

Statement of Functional Expenses

Year Ended June 30, 2022 (with summarized comparative totals for 2021)

_		Program Services	Support Services	_	Total	_	2021
Distributions to CSU	\$ 5	9,773,592	\$ _	\$	59,773,592	\$	60,410,250
Salaries and wages		-	1,794,994		1,794,994		1,639,445
Employee benefits and payroll taxes		-	548,420		548,420		483,989
Legislative relations		-	434,784		434,784		455,200
Information technology		-	227,211		227,211		204,271
Interest and service charges		-	186,684		186,684		149,669
Accounting and legal fees		-	120,114		120,114		99,111
Professional services and consulting		-	72,515		72,515		66,854
Depreciation		-	70,627		70,627		68,361
Board expense		-	54,746		54,746		8,538
Insurance and bonding		-	40,407		40,407		31,653
Staff development and travel		-	31,808		31,808		12,448
Supplies and occupancy		-	25,424		25,424		13,572
Miscellaneous expense		-	11,879		11,879		4,953
Meals and entertainment			 3,281		3,281		112
Total functional expenses	\$ 5	9,773,592	\$ 3,622,894	\$	63,396,486	\$	63,648,426

Statement of Cash Flows

Year Ended June 30, 2022 (with summarized comparative totals for 2021)

		2022	2021
Cash Flows from Operating Activities (Decrease) increase in net assets	\$	(27,603,385) \$	163,357,108
Adjustments to reconcile (decrease) increase in net assets to net cash from operating activities:		70.007	22.224
Depreciation Bad debt expense		70,627 591,241	68,361 35,228,051
Contributions restricted for investment in endowments		(17,136,829)	(53,657,886)
Contributions of securities for nonendowed funds		(4,760,219)	(4,310,868)
Net investment income (loss)		36,181,177	(156,525,304)
Change in cash surrender value of life insurance policies		(40,252)	(144,401)
Change in value of life income agreements		8,802	113,137
Changes in operating assets and liabilities that (used) provided cash:			
Pledges		(4,230,810)	(7,487,775)
Prepaids and other assets		(361,670)	(70,187)
Accounts payable		2,494,439	(8,250,533)
Other accrued liabilities		37,876	57,483
Deposits held in custody for CSU	_	(1,295,772)	3,655,048
Net cash used in operating activities		(16,044,775)	(27,967,766)
Cash Flows from Investing Activities			
Purchase of property and equipment		(5,057)	(13,730)
Proceeds from sales of investments		417,666,899	348,433,241
Purchases of investments		(416,985,803)	(365,124,949)
Net cash provided by (used in) investing activities		676,039	(16,705,438)
Cash Flows from Financing Activities			
Proceeds from contributions restricted for investments in endowments		14,718,376	47,245,551
Payments of annuity obligations		(97,820)	(142,563)
Net cash provided by financing activities	_	14,620,556	47,102,988
Net (Decrease) Increase in Cash and Cash Equivalents		(748,180)	2,429,784
Cash and Cash Equivalents - Beginning of year	_	3,178,736	748,952
Cash and Cash Equivalents - End of year	\$	2,430,556	3,178,736

June 30, 2022 and 2021

Note 1 - Nature of Business

Colorado State University Foundation (the "Foundation") is a not-for-profit organization incorporated in 1970 to assist in the promotion, development, and enhancement of the facilities and educational programs and opportunities of the faculty, students, and alumni of Colorado State University (CSU). This is accomplished through receiving, managing, and investing gifts. Principal and/or income from these gifts are used for charitable, scientific, literary, or educational purposes, which directly or indirectly aid and benefit CSU.

Note 2 - Significant Accounting Policies

Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a complete presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2021, from which the summarized information was derived.

Reclassification

Certain 2021 amounts have been reclassified to conform to the 2022 presentation.

Cash Equivalents

Cash and cash equivalents include cash, short-term money market accounts, and other highly liquid investments with an original maturity of three months or less, except for cash and cash equivalents subject to investment management direction. Due to demands on cash from transfer requests by CSU, at times cash balances in commercial banks exceeded the level of insurance provided by the FDIC.

Investments

Investments are stated at fair value. Securities traded on a national securities exchange are valued at the last reported sale price on the last business day of the fiscal year; investments traded in the over-the-counter market and listed securities for which no sale was reported on the last day are valued at the latest available bid price. Alternative investments are valued at net asset value (NAV) provided by the investment manager. This NAV is computed based on dealer quotations on the fair value of the underlying securities, the majority of which are traded on national exchanges. Investments for which there is no active market are recorded at fair value using various valuation techniques. Such techniques include using recent arm's-length market transactions; observable valuation measures for comparable companies, adjusted for differences between the investment and the referenced comparable; and discounted cash flow analyses, pending recent transactions and potential initial public offering values.

Investment returns (dividends, interest, and realized and unrealized gains and losses, net of management fees) in excess of the payout and administrative fee are generally reported as funds with donor restrictions (see Note 10) and are not currently available for spending.

Contributions and Promises to Give

Unconditional promises to give cash and other assets, including securities, to the Foundation are reported at fair value on the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value on the date the gift becomes unconditional. Gifts are reported as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions.

June 30, 2022 and 2021

Note 2 - Significant Accounting Policies (Continued)

The Foundation uses the allowance method to estimate uncollectible pledges receivable. The allowance is based on historic experience and management's analysis of specific promises made. These promises to give are recorded at the net present value of the expected future cash flows, discounted using a risk-free interest rate.

Life Income Funds and Life Income Trusts Receivable

The Foundation administers life income agreements, such as gift annuities, wherein an income beneficiary is the lifetime recipient of income, and the Foundation is the remainder beneficiary. Upon receipt of the gift, a liability is established for the estimated net present value of the lifetime recipient's interest using applicable mortality tables and a discount rate commensurate with the risks involved. A contribution is recognized for the estimated present value of the remainder interest.

The Foundation has also been named irrevocable remainder beneficiary for trusts administered by third-party corporate trustees. For these types of arrangements, a receivable and contribution are recorded at the estimated present value of the remainder interest. These life income arrangements are revalued annually to reflect changes in the remainder interest estimates. The Foundation does not permit use of the funds by CSU until the expiration of the lifetime recipient's interest.

Property and Equipment

Property and equipment are recorded at cost. The straight-line method is used for computing depreciation and amortization. Assets are depreciated over their estimated useful lives, which range from 2 to 15 years. Expenses for maintenance, repairs, and minor replacements are charged to operations. The Foundation capitalizes property purchases and significant expenses for major replacements and improvements in excess of \$1,000.

Classification of Net Assets

Net assets of the Foundation are classified based on the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions or for which the donor-imposed restrictions have expired or been fulfilled. Net assets in this category may be expended for any purpose in performing the primary objectives of the Foundation.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

The governing board of the Foundation has identified certain assets with and without donor restrictions as board-designated endowments to be invested for a long-term period. These board-designated endowments are referred to as quasi endowments within the notes to the financial statements (see Notes 9 and 10).

Income Taxes

The Foundation is a not-for-profit corporation and is exempt from tax under the provisions of Internal Revenue Code Section 501(c)(3). Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Foundation and recognize a tax liability if the Foundation has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Foundation and has concluded that, as of June 30, 2022 and 2021, there are no material uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

June 30, 2022 and 2021

Note 2 - Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Risks and Uncertainties

The Foundation invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the Foundation's account balances and the amounts reported in the financial statements.

Administrative Fees

In consideration for receiving, managing, and investing gifts for the benefit of CSU, the Foundation assesses an administrative fee of 1.75 percent of total invested assets of the Foundation. These fees are assessed quarterly as services are provided. Administrative fees of approximately \$12,281,000 and \$9,635,000 were assessed for the years ended June 30, 2022 and 2021, respectively, and are included in interfund transfers in the statement of activities and changes in net assets as an increase in operating funds without donor restrictions and a reduction in the endowment balances with donor restrictions.

Functional Expenses

Costs of providing the program and support services have been reported on a functional basis in the statement of activities and changes in net assets. Due to the nature of operations of the Foundation, all grants to CSU are reflected as program expense. All other expenses are reflected as management and general.

Change in Net Assets from Operations

The change in net assets from operations excludes the change in the allowance for uncollectible pledges, as they are not related to the Foundation's major and ongoing activities.

Interfund Transfers

Interfund transfers include administrative fees, donor changes in gift restrictions, and miscellaneous transfers.

Subsequent Events

The financial statements and related disclosures include evaluation of events up through and including September 23, 2022, which is the date the financial statements were available to be issued.

Note 3 - Liquidity and Availability of Resources

The Foundation receives, manages, and invests gifts on behalf of CSU. Funds are transferred to CSU upon request. To meet CSU's current and future needs, the Foundation's investment portfolio is structured to maintain adequate liquidity while providing investment earnings to grow the endowment. The Foundation's operations are funded by an administrative fee charged on the investment portfolio, and any excess fee collected over the Foundation's budget is available for expenditure by CSU.

June 30, 2022 and 2021

Note 3 - Liquidity and Availability of Resources (Continued)

The following table outlines financial assets available at June 30:

	_	2022	_	2021
Cash and cash equivalents Investments Pledges receivable	\$	2,430,556 666,040,826 35,507,919	\$	3,178,736 695,724,427 31,868,350
Financial assets - At year end		703,979,301		730,771,513
Less those unavailable for general expenditures within one year due to:				
Contractual or donor-imposed restrictions		651,184,734		660,783,465
Board designations	_	12,653,471	_	8,782,553
Financial assets available to meet cash needs for general expenditures within one year	\$	40,141,096	\$	61,205,495

The Foundation has over \$668 million and \$698 million in cash and investments as of June 30, 2022 and 2021, respectively. The Foundation monitors current use accounts, totaling \$132.7 million and \$154.7 million as of June 30, 2022 and 2021, respectively, which support students, faculty, facilities, and academic programs at CSU. The Foundation's investment portfolio at June 30, 2022 and 2021 has \$231.8 million and \$412.4 million of investments, respectively, with liquidity of one to two days that can be accessed to meet all the current needs if called upon.

Note 4 - Investments and Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Foundation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Foundation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

As required by GAAP, the Foundation uses NAV per share or its equivalent (practical expedient), such as member units or an ownership interest in partners' capital, to estimate the fair value of an alternative investment and requires additional fair value disclosures of the Foundation's alternative investments. Certain investments that are measured at fair value using NAV as a practical expedient are not classified in the fair value hierarchy. The fair value amounts presented in the following tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

June 30, 2022 and 2021

Note 4 - Investments and Fair Value Measurements (Continued)

The following is a description of valuation methodologies used for assets measured at fair value:

Cash equivalents, public equities (other than investments in certain entities that calculate NAV per share), fixed income (other than investments in certain entities that calculate NAV per share), and student-managed investments are valued at the closing price reported on the active market on which the individual securities are traded.

Alternative and opportunistic investments are calculated using NAV per share of the investments.

There were no changes in the Foundation's valuation techniques during the year.

The following tables set forth by level within the fair value hierarchy the Foundation's investment assets measured on a recurring basis at fair value:

	Assets Measured at Fair Value on a Recurring Basis at June 30, 2022								2022	
	Quoted Prices in									
		ctive Markets for Identical Assets	,	gnificant Other Observable Inputs		Significant Unobservable Inputs	Ni	et Asset Value		Balance at
		(Level 1)		(Level 2)		(Level 3)		(NAV)	_	June 30, 2022
Cash equivalents subject to investment management										
direction	\$	10,058,221	\$	-	\$	-	\$	-	\$	10,058,221
Public equities:										
United States		12,057,956		-		-		127,790,286		139,848,242
International		-		-		-		45,691,958		45,691,958
Emerging markets		-		-		-		39,811,608		39,811,608
Global		42,542,221		_		-		65,952,150		108,494,371
Fixed income		-		-		-		71,730,930		71,730,930
Alternative investments:										
Hedge funds		-		_		_		5,992,947		5,992,947
Private markets		-		_		_		243,020,523		243,020,523
Student-managed investments		1,392,026		-		-		<u> </u>		1,392,026
Total assets	\$	66,050,424	\$	-	\$	-	\$	599,990,402	\$	666,040,826

June 30, 2022 and 2021

Note 4 - Investments and Fair Value Measurements (Continued)

Assets Measured at Fair Value on a Recurring Basis at June 30, 2021 Quoted Prices in Active Markets Significant Other Significant Unobservable for Identical Observable Inputs Assets Inputs Net Asset Value Balance at (Level 1) (Level 2) (Level 3) (NAV) June 30, 2021 Cash equivalents subject to investment management direction 48,817,840 \$ \$ \$ 48,817,840 Public equities: **United States** 16,030,890 149,010,852 165,041,742 International 45,542,239 45,542,239 **Emerging markets** 26,766,245 13,501,618 40,267,863 Global 88,112,292 60,013,871 28,098,421 Fixed income 31,510,863 64,967,616 96,478,479 Alternative investments: Hedge funds 24,976,630 24,976,630 Private markets 184,918,965 184,918,965 Student-managed investments 1,568,377 1,568,377 Total assets 184,708,086 511,016,341 695,724,427

Investments in Entities that Calculate Net Asset Value per Share

The Foundation holds shares or interests in investment companies at year end where the fair value of the investment held is estimated based on net asset value per share (or its equivalent) of the investment company.

At year end, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	J	une 30, 2022	J	lune 30, 2021	June 30, 2022			
		Fair Value	_	Fair Value	(Unfunded Commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Public equities (a)	\$	279,246,002	\$	236,153,130	\$	-	Daily, monthly N/A, daily,	1-30 days
Fixed income (b) Hedge funds (c)		71,730,930 5,992,947		64,967,616 24,976,630		22,500,000	monthly Quarterly	N/A, 1-30 days 60-90 days N/A, 90-180
Private markets - Private equity (d) Private markets - Private debt (e) Private markets - Private real assets (f)		165,812,123 60,852,482 16,355,918		120,631,892 55,379,816 8,907,257		101,670,527 39,268,454 23,653,768	, i	days** N/A, 90 days*
Total	\$	599,990,402	\$	511,016,341	\$	187,092,749	:	

^{*}After three-year lockup

^{**}Prior to next three-year cycle

⁽a) This category includes investments in common stock of both domestic and international companies, including emerging markets. The fair values of the investments in this category have been calculated using NAV per share of the investments.

2022

2024

June 30, 2022 and 2021

Note 4 - Investments and Fair Value Measurements (Continued)

- (b) This category includes investments primarily in U.S. TIPS and Treasuries and emerging markets debt and currencies. The fair values of the investments in this category have been calculated using NAV per share of the investments.
- (c) This category includes investments in hedge funds that pursue both long and short positions, primarily in domestic common stocks, and hedge funds that pursue multiple strategies to diversify risk and reduce volatility. The hedge funds' composite portfolio for this category includes investments in public equities, treasuries, and fixed-income derivatives. Hedge fund managers can shift investments from value to growth strategies, from small to large-capitalization stocks, and from net long to net short positions. The fair values of the investments in this category have been calculated using NAV per share of the investments. Investments representing an insignificant amount cannot be redeemed because the investments include holdings that are part of an illiquid market.
- (d) This category includes private market funds invested, either directly or indirectly, in both domestic and international private companies. These investments cannot be redeemed by the Foundation. Distributions are received through liquidation of the underlying assets of the fund. It is estimated that the underlying assets will be liquidated over the next 1 to 15 years. The fair values of the investments in this category have been estimated using NAV of the Foundation's ownership in the partners' capital.
- (e) This category includes private market funds invested in public and private credit and debt instruments, senior secured loans, public and private credit and debt securities, foreign currency exchange transactions, and derivative transactions. Certain investments cannot be redeemed by the Foundation. Distributions are received through bundled loan repayments, bundled mortgage payments, and liquidation of the underlying assets of the funds. It is estimated that the underlying assets will be liquidated over the next 1 to 10 years. The fair values of the investments in this category have been estimated using NAV of the Foundation's ownership in the partners' capital.
- (f) This category includes private market funds invested, either directly or indirectly, in both domestic and international private companies related to real assets, such as food and agriculture, energy, sustainable energy, energy and technology infrastructure projects, metals, other natural resources, and real estate. These investments cannot be redeemed by the Foundation. Distributions are received through liquidation of the underlying assets of the fund. It is estimated that the underlying assets will be liquidated over the next 1 to 12 years. The fair values of the investments in this category have been estimated using NAV of the Foundation's ownership in the partners' capital.

Net investment earnings for the years ended June 30, 2022 and 2021 consist of the following:

	_	2022	2021
Interest, dividends, and other income Net realized gains on investments Net unrealized (losses) gains on investments Less investment management fees	\$	5,257,085 \$ 81,633,449 (114,676,403) (8,883,436)	5,829,253 72,217,766 91,954,366 (9,274,503)
Subtotal		(36,669,305)	160,726,882
Less net investment income on deposits held in custody for CSU	_	488,128	(4,201,578)
Net investment (loss) income	\$	(36,181,177) \$	156,525,304

June 30, 2022 and 2021

Note 5 - Pledges Receivable

Pledges receivable consist of the following:

	 2022	2021
Receivables due in less than one year Receivables due in one to five years Receivables due in more than five years	\$ 11,398,804 \$ 24,519,400 1,862,089	8,672,356 20,101,448 4,662,089
Total	37,780,293	33,435,893
Less allowance for uncollectible pledges Less present value discounting	 (924,757) (1,347,617)	(835,897) (731,646)
Total	\$ 35,507,919 \$	31,868,350

Unconditional promises to give (pledges receivable) are from various entities, including foundations, corporations, and individuals. The discount factor utilized in the present value calculation is the five-year U.S. Treasury note rate as of June 30 of the fiscal year in which the commitment is made.

During the year ended June 30, 2021, a donor notified the Foundation of their intent to restructure multiple pledge receivable agreements, resulting in the write-off of approximately \$34 million of pledge receivable balances.

During the year ended June 30, 2022, the Foundation received a conditional promise to give totaling \$43 million. The promise is conditioned upon the Foundation budgeting for and meeting certain criteria, which is to be approved by the donor. Contribution revenue will be recognized in future years as conditions are met.

Note 6 - Life Income Agreements

At June 30, 2022 and 2021, total life income agreement liabilities were \$741,906 and \$830,924, respectively, consisting of charitable gift annuities. Charitable gift annuity assets of \$887,933 and \$1,070,059 at June 30, 2022 and 2021, respectively, are included in investments on the accompanying statement of financial position.

Future maturities of life income agreements payable are as follows:

Years Ending	_	Amount
		_
2023	\$	94,374
2024		94,374
2025		94,374
2026		88,497
2027		73,598
Thereafter		296,689
Total	\$	741,906

Note 7 - Property and Equipment

Property and equipment are summarized as follows:

	2022		 2021
Gross property and equipment Less accumulated depreciation	\$	648,022 241,442	\$ 695,186 223,036
Net property and equipment	\$	406,580	\$ 472,150

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June 30, 2022 and 2021

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Note 8 - Life Insurance Policies

The Foundation is the owner and beneficiary of various donated life insurance policies with face values of approximately \$4,600,000 for the years ended June 30, 2022 and 2021. The total cash surrender values of the policies were \$1,145,387 and \$1,105,135 as of June 30, 2022 and 2021, respectively.

Note 9 - Net Assets

The Foundation's net assets without donor restrictions consist of the following as of June 30:

	 2022	2021
Undesignated Board designated	\$ 17,873,653 12,653,471	\$ 39,749,225 8,782,553
Total	\$ 30,527,124	\$ 48,531,778

Board-designated net assets consist of quasi endowments designated by the Foundation's governing board for unrestricted use by CSU and for support of alumni relations, university libraries, and central development operations.

The Foundations net assets with donor restrictions consist of the following as of June 30:

	2022		2021	
Restricted for use by CSU colleges and programs Restricted for a permanent source of income	\$	341,589,991 309,594,743	\$	377,733,342 283,050,123
Total	\$	651,184,734	\$	660,783,465

Note 10 - Donor-restricted and Board-designated Endowments

The Foundation's endowment at June 30, 2022 consists of 1,715 individual funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Foundation's endowment includes both donor-restricted endowment funds and funds designated by the governing board to function as endowments. Net assets associated with endowment funds, including funds designated by the governing board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Foundation is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing board appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The governing board of the Foundation had interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

· The duration and preservation of the fund

June 30, 2022 and 2021

Note 10 - Donor-restricted and Board-designated Endowments (Continued)

- The purpose of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

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	Endowment Net Asset Composition by Type of Fund					Type of Fund
			as	of June 30, 202	2	
		ithout Donor		With Donor		-
		Restrictions	_	Restrictions		Total
Board-designated quasi-endowment funds Donor-restricted quasi-endowment funds Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be maintained in perpetuity by the	\$	12,653,471	\$	- 67,288,589	\$	12,653,471 67,288,589
donor				200 504 742		200 504 742
		-		309,594,743		309,594,743
Accumulated investment gains			_	136,588,598	_	136,588,598
Total	\$	12,653,471	\$	513,471,930	\$	526,125,401
	Changes in Endowment Net Assets for the Fis Year Ended June 30, 2022					
		ithout Donor		With Donor		
	F	Restrictions	_	Restrictions		Total
Endowment net assets - Beginning of year Contributions	\$	8,782,553 -	\$	545,855,540 17,401,993	\$	554,638,093 17,401,993
Transfers to board-designated/donor-restricted endowments		4,822,529		8,608,203		13,430,732
Investment return		(635,497)		(16,237,863)		(16,873,360)
Amounts appropriated for expenditure		(316,114)		(42,871,916)		(43,188,030)
Other changes/pledge write-offs			_	715,973		715,973
Endowment net assets - End of year	\$	12,653,471	\$	513,471,930	\$	526,125,401
	Endowment Net Asset Composition by Type of as of June 30, 2021					Type of Fund
	Without Donor With Donor					
	F	Restrictions		Restrictions		Total
Board-designated quasi-endowment funds Donor-restricted quasi-endowment funds Donor-restricted endowment funds:	\$	8,782,553 -	\$	- 73,406,972	\$	8,782,553 73,406,972
Original donor-restricted gift amount and amounts						
required to be maintained in perpetuity by the				202 050 402		202 050 422
donor		-		283,050,123		283,050,123
Accumulated investment gains			_	189,398,445		189,398,445
Total	\$	8,782,553	\$	545,855,540	\$	554,638,093

June 30, 2022 and 2021

Note 10 - Donor-restricted and Board-designated Endowments (Continued)

Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2021

	Tear Ended build 50, 2021				
	W	/ithout Donor	With Donor		
	!	Restrictions	Restrictions		Total
Endowment net assets - Beginning of year	\$	15,964,611	\$ 406,236,136	\$	422,200,747
Contributions	Ψ	-	52,072,970	Ψ	52,072,970
Transfers to board-designated/donor-restricted endowments		_	2,902,917		2,902,917
Investment return		2,231,197	128,548,628		130,779,825
Amounts appropriated for expenditure		(9,413,255)	(25,377,100)		(34,790,355)
Other changes			(18,528,011)		(18,528,011)
Endowment net assets - End of year	\$	8,782,553	\$ 545,855,540	\$	554,638,093

Underwater Endowment Funds

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. As of June 30, 2022, deficiencies of this nature exist in donor-restricted endowment funds, which have an original gift value of \$13,050,098, a current fair value of \$12,505,276, and a deficiency of \$544,822. As of June 30, 2021, deficiencies of this nature exist in donor-restricted endowment funds, which have an original gift value of \$607,974, a current fair value of \$578,035, and a deficiency of \$29,939. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new contributions for donor-restricted endowment funds and continued appropriation for certain programs that was deemed prudent by the Foundation's governing board. The Foundation's policy allows for continued spending on underwater endowment funds at the discretion of the governing board. The Foundation followed this policy during the years ended June 30, 2022 and 2021.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under this policy, as approved by the Foundation's governing board, the endowment assets are invested in a manner that is intended to achieve a return that exceeds the price and yield results of a blended index while assuming an appropriate level of investment risk. The blended index is based proportionately on the corresponding market indices of the target asset allocations outlined in the Investment Policy Statement. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 6.5 to 9.0 percent annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. The Foundation's governing board meets at least quarterly and more often, if needed, to discuss investment matters to ensure the best possible return, consistent with the preservation of principal, is achieved.

June 30, 2022 and 2021

Note 10 - Donor-restricted and Board-designated Endowments (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution each year a percentage of its endowment fund's average balance approved annually by the governing board (the payout rate was 4.25 percent for the years ended June 30, 2022 and 2021). All funds are assessed an administrative fee at an annual rate approved by the governing board (the administrative fee was 1.75 percent for the years ended June 30, 2022 and 2021). In establishing this policy, the Foundation considered the long-term expected rate of return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow an average of 0.5 to 3.0 percent annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term with respect to the prevailing rate of inflation, as well as to provide additional real growth through new gifts and investment returns.

Note 11 - Related Party Transactions

The following is a description of transactions between the Foundation and related parties:

Colorado State University

Line of Credit

The Foundation has an agreement to provide CSU with a \$5,000,000 line of credit. The line of credit accrues interest at the prime rate plus 1.0 percent; however, the interest rate shall not be less than 2.5 percent or more than 6.0 percent. The line of credit agreement expired on June 30, 2022. As of and during the years ended June 30, 2022 and 2021, no amounts were drawn by CSU on the line of credit.

Administrative Fees

Total administrative fees of approximately \$12,281,000 and \$9,635,000 were charged to CSU for the years ended June 30, 2022 and 2021, respectively, representing 1.75 percent of total invested assets. Any excess fee collected over the Foundation's budget is allocated to a quasi endowment for the benefit of CSU. Distributions from the quasi endowment were approximately \$11,076,000 and \$9,796,000 for the years ended June 30, 2022 and 2021, respectively.

Other

CSU provided office space and various services to the Foundation at no charge during the years ended June 30, 2022 and 2021.

Many departments of CSU depend on gift revenue managed by the Foundation to supplement their budgets. Funds are transferred to CSU upon request by authorized personnel and expended in accordance with Colorado State University System fiscal rules and donor restrictions. Substantially all other foundation expenses relate to the Foundation's operations.

June 30, 2022 and 2021

Note 11 - Related Party Transactions (Continued)

The Foundation has been designated by the board of governors of the Colorado State University System as the official repository for all gifts of cash, securities, and other assets given to CSU or to the board of governors of the Colorado State University System for the use and benefit of CSU, other than those required by law to be kept by CSU. Endowments and the related expendable funds of CSU are held by the Foundation for investment safekeeping. These funds amounted to \$16,203,343 and \$17,499,115 as of June 30, 2022 and 2021, respectively, and are reported as deposits held in custody for CSU in the accompanying statement of financial position. Amounts are classified in accordance with restrictions related to CSU and do not have an impact on the net assets of the Foundation.

Colorado State University Research Foundation (CSURF)

CSURF is a private, not-for-profit organization that aids and assists the two universities (Colorado State University and Colorado State University Pueblo) governed by the board of governors of the Colorado State University System in their research and educational efforts.

During the years ended June 30, 2022 and 2021, the Foundation received approximately \$277,000 and \$1,614,000, respectively, from CSURF, representing proceeds from the sale of real estate and intellectual property donated or transferred to CSURF.

Note 12 - Retirement Plans

After one year of service at the Foundation, all employees who work at least 1,000 hours per year are eligible for participation in the defined contribution retirement plan. The Foundation contributes 10 percent of employee-based compensation up to the Social Security earnings base plus 15.7 percent over the Social Security earnings base. Retirement plan contributions for the years ended June 30, 2022 and 2021 were approximately \$175,000 and \$158,000, respectively. Plan assets are not reflected in these financial statements.